

Wheat Reference Prices – Port Terminal Services 2017/2018

1. INTRODUCTION

This document sets out a summary of Viterra’s Reference Prices that are payable in respect of the provision of Port Terminal Services for Bulk Wheat for the 2017/18 Service Year.

This document (incorporating the Explanatory Notes) is the Reference Prices referred to in:

- the 2017/18 Port Terminal Services Agreement for Standard Port Terminal Services (**PTSA**);
- the standard Long Term Port Terminal Services Agreement (**LTA**); and
- the Port Loading Protocols,

each an **Agreement** and together **the Agreements**.

These Reference Prices other than the booking fee payable in respect of Long Term Capacity (referred to in section 2.2.1), are effective from **1 October 2017** and unless expressed otherwise, apply to Bulk Wheat (all seasons) in storage as at that date.

All charges are GST exclusive and may be varied by Viterra at any time, and from time to time, in accordance with the Agreements.

Unless the context otherwise requires, terms used in the Reference Prices shall have the same meaning as in the Agreements and the Reference Prices shall be interpreted in the same manner as those Agreements.

2. MANDATORY FEES

2.1 Booking Fee

2.1.1 Booking Fee – Long Term Capacity (LTC Booking Fee) – Capacity booked from 1 Oct 2017

A fee charged in respect of Long Term Capacity (as defined in the Port Loading Protocols) allocated to the Client in accordance with the Port Loading Protocols.	\$5.50 / mt
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2.1.2 Booking Fee - all Capacity except Long Term Capacity (FIFS Booking Fee) – Capacity booked from 1 Oct 2017

A fee charged on booking acceptance (may include un-named vessel) under the Port Loading Protocols.	\$5.50 / mt
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2.2 Receival and Port In-Loading Charges

2.2.1 Receival Fee (Payable by the Client at the time of receival or Transfer In-Store)

	\$ / mt	
	Major Wheat Grade	Minor Wheat Grade
Port Terminals (exc Wallaroo)	\$16.65 / mt	\$17.90 / mt
Wallaroo	\$17.15 / mt	\$18.40 / mt
Notional Port Adelaide, Notional Port Lincoln, Notional Port Giles, Notional Thevenard, Notional Wallaroo	\$20.40 / mt	\$21.70 / mt

2.2.2 Port In-Loading Fee

All Port Terminals by Road	\$4.70 / mt
Port Adelaide Inner Harbour by Rail	\$3.70 / mt
Port Adelaide Outer Harbor & Port Lincoln by Rail	\$3.40 / mt
Out of Normal Operating Hours In-Loading Surcharge	POA

2.2.3 Receival at Port Service Fee (from Approved Third Party Storage)

Refer Explanatory Notes for description of service	\$2.70
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2.3 Shrinkage Factor

Delivered to a Port Terminal	0.60%
Received at Port from Approved Third Party Storage	0.25%

2.4 Dust Outturn Fee

Allowance for Dust (for all tonnes outturned for export deducted from Client stock balance).	0.15%
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2.5 Port Handling and Shipping Fee (includes Stevedoring, minimum ship sampling services and ship loading)

		\$ / mt					
		Port Adelaide Inner Harbour	Port Adelaide Outer Harbor	Port Giles	Port Lincoln	Thevenard	Wallaroo
2017	Oct	\$13.88	\$12.07	\$12.33	\$12.23	\$14.91	\$14.91
2017	Nov	\$13.88	\$12.07	\$12.33	\$12.23	\$14.91	\$14.91
2017	Dec	\$15.63	\$13.82	\$14.08	\$13.98	\$16.66	\$16.66
2018	Jan	\$16.46	\$14.65	\$14.91	\$14.81	\$17.49	\$17.49
2018	Feb	\$16.46	\$14.65	\$14.91	\$14.81	\$17.49	\$17.49
2018	Mar	\$16.46	\$14.65	\$14.91	\$14.81	\$17.49	\$17.49
2018	Apr	\$16.46	\$14.65	\$14.91	\$14.81	\$17.49	\$17.49
2018	May	\$16.46	\$14.65	\$14.91	\$14.81	\$17.49	\$17.49
2018	Jun	\$15.63	\$13.82	\$14.08	\$13.98	\$16.66	\$16.66
2018	Jul	\$13.88	\$12.07	\$12.33	\$12.23	\$14.91	\$14.91
2018	Aug	\$13.88	\$12.07	\$12.33	\$12.23	\$14.91	\$14.91
2018	Sep	\$13.88	\$12.07	\$12.33	\$12.23	\$14.91	\$14.91

3. ADDITIONAL FEES

3.1 Monthly Storage Fee (Levied per tonne for Bulk Wheat on hand as at the 1st of each month)

		\$ / mt	
		Season 2017/18 (Table A)	Previous Season (Table B) *
		Wheat	Wheat
2017	Oct	\$ 1.30	\$ 4.30
2017	Nov	\$ 1.30	\$ 5.00
2017	Dec	\$ 1.30	\$ 2.55
2018	Jan	\$ 1.30	\$ 2.55
2018	Feb	\$ 1.42	\$ 2.55
2018	Mar	\$ 1.42	\$ 2.55
2018	Apr	\$ 1.42	\$ 2.55
2018	May	\$ 1.70	\$ 2.55
2018	Jun	\$ 1.70	\$ 2.55
2018	Jul	\$ 1.70	\$ 2.55
2018	Aug	\$ 1.70	\$ 2.55
2018	Sep	\$ 3.50	\$ 3.55

Notes:

- * Means Bulk Wheat of seasons prior to 2017/18 and in store as at 1 October 2017.
- Monthly Storage Fees accrue on a cumulative basis.
- The Client will be charged Grower's accumulated Storage Fees for all Transfers In-Store.

3.1.1 Monthly Storage Fee for stock transferred into Export Select and held in Notional Port (Levied per tonne for Bulk Wheat on hand as at the 1st of each month)

		\$ / mt	
		Season 2017/18 (Table A)	Previous Season (Table B) *
		Wheat	Wheat
2017	Oct	\$ 1.17	\$ 4.10
2017	Nov	\$ 1.17	\$ 4.80
2017	Dec	\$ 1.17	\$ 2.37
2018	Jan	\$ 1.17	\$ 2.37
2018	Feb	\$ 1.22	\$ 2.37
2018	Mar	\$ 1.22	\$ 2.37
2018	Apr	\$ 1.22	\$ 2.37
2018	May	\$ 1.52	\$ 2.37
2018	Jun	\$ 1.52	\$ 2.37
2018	Jul	\$ 1.52	\$ 2.37
2018	Aug	\$ 1.52	\$ 2.37
2018	Sep	\$ 3.37	\$ 3.37

Notes:
- * Means Bulk Wheat of seasons prior to 2017/18 and in store as at 1 October 2017.
- Monthly Storage Fees accrue on a cumulative basis.
- The Client will be charged Grower's accumulated Storage Fees for all transfers in store.

3.1.2 Additional Monthly Port Storage Fee (Levied per tonne for Bulk Wheat on hand as at the 1st of each month at port)

		\$ / mt					
		Port Adelaide	Outer Harbor	Thevenard	Walleroo	Port Lincoln	Port Giles
2018	Feb	\$ 0.52		\$ 0.21	\$ 0.21	\$ 0.52	\$ 0.21
2018	Mar	\$ 0.52		\$ 0.21	\$ 0.21	\$ 0.52	\$ 0.21
2018	Apr	\$ 0.52		\$ 0.31	\$ 0.31	\$ 0.52	\$ 0.31
2018	May	\$ 0.52		\$ 0.31	\$ 0.31	\$ 0.52	\$ 0.31
2018	Jun	\$ 0.52		\$ 0.31	\$ 0.31	\$ 0.52	\$ 0.31
2018	Jul	\$ 0.52		\$ 0.31	\$ 0.31	\$ 0.52	\$ 0.31
2018	Aug	\$ 0.52		\$ 0.31	\$ 0.31	\$ 0.52	\$ 0.31
2018	Sep	\$ 0.52		\$ 0.31	\$ 0.31	\$ 0.52	\$ 0.31

Note: Applies to all non-Export Select tonnes delivered to port and **cannot** be transferred into Export Select

3.2 Late Vessel Nomination Fee

All Ports – Days Notice of Named Vessel Nomination prior to ETA	\$ / mt
Greater than 14 days	-
Less than 14 days but greater than 10 days	\$0.80
Less than or equal to 10 days	\$1.55

3.3 Booking Transfer Fee, Booking Movement Fee, Split Booking, Early Slot Surrender Rebate and Lost Capacity Fee

For adjustments to a booking (i.e. movement, split or transfer)	\$300 / per adjustment
Early Booking Surrender Rebate	Refer Port Loading Protocols
Lost Capacity Fee	\$5.00 / mt

3.4 Domestic Outturning Fee

Domestic Outturning Fee	\$3.80 / mt
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3.5 Inner Harbour to Outer Harbor Movement Fee

Inner Harbour to Outer Harbor Movement Fee	POA
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3.6 Domestic Outturn Surcharge

Domestic Outturn Surcharge	POA
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3.7 Vessel Variation

Vessel Variation Fee (Port Adelaide, Outer Harbor)	\$1.00 / mt per day for day 1 \$0.75 / mt per day for subsequent onwards or part thereof
Vessel Variation Fee (Port Adelaide Inner Harbour, Thevenard, Wallaroo, Port Lincoln, Port Giles)	\$1.00 / mt per for day 1 \$0.50 / mt per day for subsequent onwards or part thereof

3.8 Port Terminal Utilisation Fee

Port Terminal Utilisation Fee	\$10,000 per day
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3.9 Shipping Repositioning Fee

Shipping Repositioning Fee	
Positioning to other permanent storage at the particular Port Terminal (and back to shipping block)	\$2.55 / mt
Positioning to bunkers at the particular Port Terminal (or Wallaroo block 8) and back to shipping block	\$8.15 / mt (includes freight cost)
Repositioning between Outer Harbor and Inner Harbour (includes Outturn, freight and port in-loading)	POA

3.10 Minimum Cargo Lift Fee

All vessels loaded with less than 15,000mt (for each load) for Port Lincoln, Port Giles and Outer Harbor	\$1.55 / mt
All vessels loaded with less than 10,000mt (for each load) for Wallaroo, Thevenard, Inner Harbour	\$1.55 / mt

3.11 Blending Fee - (Customised Cargo Loading)

All tonnes loaded on vessel	\$1.35 / mt
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3.12 Extraordinary Fumigation

Extraordinary Fumigation	POA
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3.13 Overtime Labour Fee

Overtime Labour Fee	Refer Explanatory Notes
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3.14 Cell Reservation Fee

Cell Reservation Fee	POA
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3.15 Return Fee

Bulk Wheat (if the re-delivery from a domestic rejection is to a Port Terminal)	\$8.35 per tonne
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3.16 Transfer In-Store Administration Fee

Client-to-client In-Store Transfer Administration Fee	\$0.50 / mt
Client to Client at Notional Port	\$0.30 / mt

3.17 Outturn Certificate Fee

Treatment or Quality / Weight / Other	Original or Altered Certificates (and copies) \$160 each
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3.18 Customised Sample Request Fee

Port Zone Samples	\$310 each
Semi Port Zone Samples	\$260 each
Harvest Port Zone Samples	\$260 each
Ad Hoc Samples	\$145 each
Pre-Shipment Samples (per parcel)	\$270 each
Additional to the Standard Shipping Sample of 1 x 2kg hatch sample and 1 x up to 3kg vessel composite sample	\$270 each
Refer to Explanatory Notes and Pricing, Procedures and Protocols Manual for service detail Courier costs for Pre Shipment Samples and Additional Standard Shipping Samples within Australia is included in the Sampling Fee above	

3.19 Regrade Fee

Grade or Season	\$3.90 / mt
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3.20 Additional Account Set Up and Maintenance Fee

Additional Account Set Up and Maintenance Fee	\$10,000 each
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4. DEFINITIONS

In this Schedule, unless the context otherwise requires:

Approved Third Party Storage means a non-Viterra Grain storage and handling facility which is approved by Viterra in accordance Approved Operator Conditions published by Viterra on www.viterra.com.au.

Ezigrain Website means www.ezigrain.com.au.

Major Wheat Grades means ASW1, APW1, H2.

Minor Wheat Grades means all wheat that is not designated as a Major Wheat Grade.

Notional Port means, in respect of Export Select, the applicable Port Terminal in a Port Zone.

POA means price on application.

N/A or Not Applicable means, in respect to a particular Service, the Service does not apply to a particular parcel of Bulk Wheat.