

# Wheat Reference Prices – Port Terminal Services 2018/2019

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## 1. INTRODUCTION

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This document sets out a summary of Viterra's Reference Prices that are payable in respect of the provision of Port Terminal Services for Bulk Wheat for the 2018/19 Service Year.

This document (incorporating the Explanatory Notes) is the Reference Prices referred to in:

- the 2018/19 Port Terminal Services Agreement for Standard Port Terminal Services (**PTSA**);
- the standard Long Term Port Terminal Services Agreement (**LTA**); and
- the Port Loading Protocols,

each an **Agreement** and together **the Agreements**.

These Reference Prices, other than the booking fee payable in respect of Long Term Capacity (referred to in section 2.1.1), are effective from **1 October 2018** and unless expressed otherwise, apply to Bulk Wheat (all seasons) in storage as at that date.

All charges are GST exclusive and may be varied by Viterra at any time, and from time to time, in accordance with the Agreements.

Unless the context otherwise requires, terms used in the Reference Prices shall have the same meaning as in the Agreements and the Reference Prices shall be interpreted in the same manner as those Agreements.

## 2. MANDATORY FEES

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### 2.1 Booking Fee

#### 2.1.1 Booking Fee – Long Term Capacity (LTC Booking Fee) – Capacity booked from 1 Oct 2018

A fee charged in respect of Long Term Capacity (as defined the Port Loading Protocols) allocated to the Client in accordance with the Port Loading Protocols.	\$5.50 / mt
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#### 2.1.2 Booking Fee - all Capacity except Long Term Capacity (FIFS Booking Fee) – Capacity booked from 1 Oct 2018

A fee charged on Capacity booking acceptance (may include un-named vessel) under the Port Loading Protocols.	\$5.50 / mt
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## 2.2 Reveal and Port In-Loading Charges

### 2.2.1 Reveal Fee (Payable by the Client at the time of reveal or Transfer In-Store)

	\$ / mt	
	Major Wheat Grade	Minor Wheat Grade
Port Terminals (exc Wallaroo)	\$17.00 / mt	\$18.27 / mt
Wallaroo	\$17.50 / mt	\$18.77 / mt
Notional Port Adelaide, Notional Port Lincoln, Notional Port Giles, Notional Thevenard, Notional Wallaroo	\$20.84 / mt	\$22.16 / mt

### 2.2.2 Port In-Loading Fee

All Port Terminals by <b>Road</b>	\$4.80 / mt
Port Adelaide Inner Harbour by <b>Rail</b>	\$3.78 / mt
Port Adelaide Outer Harbor & Port Lincoln by <b>Rail</b>	\$3.47 / mt
Out of Normal Operating Hours In-Loading Surcharge	POA

### 2.2.3 Reveal at Port Service Fee (from Approved Third Party Storage)

Refer Explanatory Notes for description of service	\$2.76 / mt
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## 2.3 Shrinkage Factor

Delivered to a Port Terminal	0.60%
Received at Port from Approved Third Party Storage	0.25%

## 2.4 Dust Outturn Fee

Allowance for Dust (for all tonnes outturned for export deducted from Client stock balance).	0.15%
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**2.5 Port Handling and Shipping Fee (includes Stevedoring, minimum ship sampling services and ship loading)**

		\$ / mt					
		Port Adelaide Inner Harbour	Port Adelaide Outer Harbor	Port Giles	Port Lincoln	Thevenard	Walleroo
2018	Oct	\$14.20	\$12.35	\$12.62	\$12.51	\$15.25	\$15.25
2018	Nov	\$14.20	\$12.35	\$12.62	\$12.51	\$15.25	\$15.25
2018	Dec	\$15.99	\$14.15	\$14.41	\$14.30	\$17.05	\$17.05
2019	Jan	\$16.84	\$14.99	\$15.25	\$15.15	\$17.89	\$17.89
2019	Feb	\$16.84	\$14.99	\$15.25	\$15.15	\$17.89	\$17.89
2019	Mar	\$16.84	\$14.99	\$15.25	\$15.15	\$17.89	\$17.89
2019	Apr	\$16.84	\$14.99	\$15.25	\$15.15	\$17.89	\$17.89
2019	May	\$16.84	\$14.99	\$15.25	\$15.15	\$17.89	\$17.89
2019	Jun	\$15.99	\$14.15	\$14.41	\$14.30	\$17.05	\$17.05
2019	Jul	\$14.20	\$12.35	\$12.62	\$12.51	\$15.25	\$15.25
2019	Aug	\$14.20	\$12.35	\$12.62	\$12.51	\$15.25	\$15.25
2019	Sep	\$14.20	\$12.35	\$12.62	\$12.51	\$15.25	\$15.25

**3. ADDITIONAL FEES**

**3.1 Storage Fees**

**3.1.1 Monthly Storage Fee (Levied per tonne for Bulk Wheat on hand as at the 1st of each month)**

		\$ / mt	
		Season 2018/19 (Table A)	Previous Season (Table B) *
		Wheat	Wheat
2018	Oct	\$1.33	\$4.39
2018	Nov	\$1.33	\$5.10
2018	Dec	\$1.33	\$2.60
2019	Jan	\$1.33	\$2.60
2019	Feb	\$1.45	\$2.60
2019	Mar	\$1.45	\$2.60
2019	Apr	\$1.45	\$2.60
2019	May	\$1.74	\$2.60
2019	Jun	\$1.74	\$2.60
2019	Jul	\$1.74	\$2.60
2019	Aug	\$1.74	\$2.60
2019	Sep	\$3.57	\$3.62

**Notes:**

- \* Means Bulk Wheat of seasons prior to 2018/19 and in store as at 1 October 2018.
- Monthly Storage Fees accrue on a cumulative basis.
- The Client will be charged Grower's accumulated Storage Fees for all Transfers In-Store.

**3.1.2 Monthly Storage Fee for stock transferred into Export Select and held in Notional Port (Levied per tonne for Bulk Wheat on hand as at the 1<sup>st</sup> of each month)**

		\$ / mt	
		Season 2018/19 (Table A)	Previous Season (Table B) *
		Wheat	Wheat
2018	Oct	\$1.19	\$4.19
2018	Nov	\$1.19	\$4.90
2018	Dec	\$1.19	\$2.42
2019	Jan	\$1.19	\$2.42
2019	Feb	\$1.25	\$2.42
2019	Mar	\$1.25	\$2.42
2019	Apr	\$1.25	\$2.42
2019	May	\$1.55	\$2.42
2019	Jun	\$1.55	\$2.42
2019	Jul	\$1.55	\$2.42
2019	Aug	\$1.55	\$2.42
2019	Sep	\$3.44	\$3.44

Notes:  
- \* Means Bulk Wheat of seasons prior to 2018/19 and in store as at 1 October 2018.  
- Monthly Storage Fees accrue on a cumulative basis.  
- The Client will be charged Grower's accumulated Storage Fees for all transfers in store.

**3.1.3 Additional Monthly Port Storage Fee (Levied per tonne for Bulk Wheat on hand as at the 1<sup>st</sup> of each month at port)**

		\$ / mt					
		Port Adelaide Inner Harbour	Port Adelaide Outer Harbor	Port Giles	Port Lincoln	Thevenard	Wallaroo
2019	Feb	\$0.53		\$0.22	\$0.53	\$0.22	\$0.22
2019	Mar	\$0.53		\$0.22	\$0.53	\$0.22	\$0.22
2019	Apr	\$0.53		\$0.32	\$0.53	\$0.32	\$0.32
2019	May	\$0.53		\$0.32	\$0.53	\$0.32	\$0.32
2019	Jun	\$0.53		\$0.32	\$0.53	\$0.32	\$0.32
2019	Jul	\$0.53		\$0.32	\$0.53	\$0.32	\$0.32
2019	Aug	\$0.53		\$0.32	\$0.53	\$0.32	\$0.32
2019	Sep	\$0.53		\$0.32	\$0.53	\$0.32	\$0.32

Note: Applies to all non-Export Select tonnes delivered to port which **cannot** be transferred into Export Select

**3.2 Late Vessel Nomination Fee**

All Ports – Days Notice of Named Vessel Nomination prior to ETA	\$ / mt
Greater than or equal to 14 days	-
Less than 14 days but greater than 10 days	\$0.80
Less than or equal to 10 days	\$1.55

**3.3 Booking Transfer Fee, Booking Movement Fee, Split Booking, Early Slot Surrender Rebate and Lost Capacity Fee**

For adjustments to a booking (i.e. movement, split or transfer)	\$300 / adjustment
Early Booking Surrender Rebate	Refer Port Loading Protocols
Lost Capacity Fee	\$5.00 / mt

**3.4 Domestic Out-turning Fee**

Domestic Outturn Fee	\$3.88 / mt
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**3.5 Inner Harbour to Outer Harbor Movement Fee**

Inner Harbour to Outer Harbor Movement Fee	POA
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**3.6 Domestic Outturn Surcharge**

Domestic Outturn Surcharge	POA
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**3.7 Vessel Variation**

Vessel Variation Fee (Port Adelaide Outer Harbor)	\$1.00 / mt per day for day 1 \$0.75 / mt per day for subsequent on wards or part thereof
Vessel Variation Fee (Port Adelaide Inner Harbour, Thevenard, Wallaroo, Port Lincoln, Port Giles)	\$1.00 / mt per for day 1 \$0.50 / mt per day for subsequent on wards or part thereof

**3.8 Port Terminal Utilisation Fee**

Port Terminal Utilisation Fee	\$10,000 per day
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**3.9 Shipping Repositioning Fee**

Positioning to other permanent storage at the particular Port Terminal (and back to shipping block)	\$2.55 / mt
Positioning to bunkers at the particular Port Terminal (or Wallaroo block 8) and back to shipping block	\$8.15 / mt (includes freight cost)
Repositioning between Outer Harbor and Inner Harbour (includes Outturn, freight and port in-loading)	POA

**3.10 Minimum Cargo Lift Fee**

All vessels loaded with less than 15,000mt (for tonnes loaded)	\$1.55 / mt
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**3.11 Blending Fee - (Customised Cargo Loading)**

All tonnes loaded on vessel	\$1.35 / mt
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**3.12 Extraordinary Fumigation**

Extraordinary Fumigation	POA
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**3.13 Overtime Labour Fee**

Overtime Labour Fee	Refer Explanatory Notes
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**3.14 Cell Reservation Fee**

Cell Reservation Fee	POA
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**3.15 Return Fee**

Bulk Wheat (if the re-delivery from a domestic rejection is to a Port Terminal)	\$8.35 / mt
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**3.16 Transfer In-Store Administration Fee**

Client-to-client In-Store Transfer Administration Fee	\$0.50 / mt
Client to Client at <b>Notional Port</b>	\$0.30 / mt

**3.17 Outturn Certificate Fee**

Treatment or Quality / Weight / Other	Original or Altered Certificates (and copies) \$160 each
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**3.18 Customised Sample Request Fee**

Port Zone Samples	\$310 each
Semi Port Zone Samples	\$260 each
Harvest Port Zone Samples	\$260 each
Ad Hoc Samples	\$145 each

Pre-Shipment Samples (per parcel)	\$270 each
Additional to the Standard Shipping Sample of 1 x 2kg hatch sample and 1 x up to 3kg vessel composite sample	\$270 each
Refer to Explanatory Notes and Pricing, Procedures and Protocols Manual for service detail Courier costs for Pre Shipment Samples and Additional Standard Shipping Samples within Australia is included in the Sampling Fee above.	

### 3.19 Regrade Fee

Grade or Season	\$3.90 / mt
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### 3.20 Additional Account Set Up and Maintenance Fee

Additional Account Set Up and Maintenance Fee	\$10,000 each
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## 4. DEFINITIONS

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In this Schedule, unless the context otherwise requires:

**Approved Third Party Storage** means a non–Viterra Grain storage and handling facility which is approved by Viterra in accordance Approved Operator Conditions published by Viterra on [www.viterra.com.au](http://www.viterra.com.au).

**Ezigrain Website** means [www.ezigrain.com.au](http://www.ezigrain.com.au).

**Major Wheat Grades** means ASW1, APW1, H2.

**Minor Wheat Grades** means all wheat that is not designated as a Major Wheat Grade.

**Normal Operating Hours** means, in respect of a Viterra Facility, the normal operating hours as set out in Schedule D of the Pricing, Procedures and Protocols Manual.

**Notional Port** means, in respect of Export Select, the applicable Port Terminal in a Port Zone.

**POA** means price on application.

**Vessel Nomination Advice** means the vessel booking form.

**N/A or Not Applicable** means, in respect to a particular Service, the Service does not apply to a particular parcel of Bulk Wheat.