



Viterra Operations Pty Ltd

A.B.N 88 007 556 256

Price Information Kit

Effective From 01/07/2016 to 30/6/2017

Viterra Operations Limited (hereby known in this document as 'Viterra') provides this Price Information Kit in accordance with its obligations under the South Australian Maritime Services (Access) Act 2000 (the **MSA Act**), and Ports Industry Guideline No.1 "Access Price Information".

Viterra is a Regulated Operator providing Regulated Services under the South Australian Ports Access Regime ("Ports Access Regime") The Ports Access Regime provides a legal framework that seeks to ensure fair commercial terms for access to Proclaimed Ports.

The Essential Services Commission of South Australia (**ESCOSA**) administers the Ports Access Regime and other elements of the MSA Act. ESCOSA is the regulator under the Ports Access Regime. Further information about port regulation is available on the ESCOSA website; <http://www.escosa.sa.gov.au/ports-overview.aspx>.

1. Regulated Services - Port Adelaide, Outer Harbor Port Giles, Wallaroo, Port Pirie, Port Lincoln, Thevenard

The Ports Access Regime applies to Regulated Services at Proclaimed Ports.

Proclaimed Ports are those ports named in the proclamation dated 25 October 2001(South Australian Government Gazette page 4686 paragraph 1); namely Port Adelaide, Port Giles, Wallaroo, Port Pirie, Port Lincoln and Thevenard.

Regulated Services are those services declared as such under proclamation dated 25 October 2001(South Australian Government Gazette page 4686, paragraph 2). Viterra supplies the following Regulated Services at each of the Proclaimed Ports:

- Loading by the Bulk Loading Facility

The charges for Regulated Services at each port, in respect of the commodities handled at those ports are;

- **Pt Adelaide**

Bulk Cargo	Ex GST	Inc GST
Grain (\$/tonne fixed)	2.59 – 2.88	2.85 – 3.18

- **Outer Harbor**

Bulk Cargo	Ex GST	Inc GST
Grain (\$/tonne fixed)	3.56 – 3.83	3.91 – 4.21

- **Pt Giles**

Bulk Cargo	Ex GST	Inc GST
Grain (\$/tonne fixed)	2.59 – 2.88	2.85 – 3.18

- **Wallaroo**

Bulk Cargo	Ex GST	Inc GST
Grain (\$/tonne fixed)	2.59 – 2.88	2.85 – 3.18

- **Pt Lincoln**

Bulk Cargo	Ex GST	Inc GST
Grain (\$/tonne fixed)	2.59 – 2.88	2.85 – 3.18

- **Thevenard**

Bulk Cargo	Ex GST	Inc GST
Salt (\$/tonne)	3.32 – 5.97	3.65 – 6.56
Gypsum (\$/tonne)	3.41 – 5.97	3.75 – 6.56
Mineral Sands (\$/tonne)	3.76 – 6.10	4.14 – 6.71
Grain (\$/tonne fixed)	2.75 – 5.97	3.02 – 6.56

- **Pt Pirie**

Bulk Cargo	Ex GST	Inc GST
Grain (\$/tonne fixed)	2.59 – 2.88	2.85 – 3.18

2. Negotiation of Access

If you wish to negotiate access terms we will provide you (**an intending proponent**) with information in addition to our pricing information (above) to assist you formulate a proposal regarding a Regulated Service, namely:

- information about the extent to which Viterra port facilities are currently being utilised in the provision of Regulated Services;
- technical requirements that have to be complied with by you to receive the Regulated Services; and
- any rules which you would be required to comply with.

A fee of \$1000 may be charged for the provision of this information.

Viterra retains the right to provide an intending proponent with any other information, not inconsistent with this Price Information Kit

A person who wants a Regulated Service ("**the proponent**") may make a written proposal to Viterra setting out proposed terms and conditions for the provision of the service.

A proposal may provide for the modification of port facilities on land occupied by Viterra for the purpose of providing the relevant service or the establishment of additional port facilities on land occupied by Viterra for the purpose of providing the relevant service.

An access request that requires Viterra to undertake new capital investment may necessitate a review of the current level of charges applied. If this is the case, Viterra will negotiate these increases in good faith.

If Viterra requires, a proponent must provide further information about its proposal so that Viterra may in turn give the information which the proponent has asked.

Viterra will, within one month after the relevant day,-

(a) Give written notice of the proposal to:

- ESCOSA;
- any person (an **affected third party**) whose rights would be affected by implementation of the proposal; and

(b) Notify the proponent of the name and address of any affected third party and give the proponent preliminary information about:

- whether Viterra is prepared to provide the regulated service sought in the proposal and if so on what terms and conditions; and
- if some alternation of, or additional to, existing facilities would be necessary to provide the services, whether Viterra would agree to the alteration or addition, and, if so, on what terms.

Notice of an access proposal may be given to affected third parties by publishing a notice in a newspaper circulating generally in the State stating;

1. The name of the proponent and an address at which the proponent may be contacted;
2. Viterra's contact details; and
3. The general nature of the access proposal.

Viterra may recover the reasonable costs of giving notice from the proponent.

This Price Information Kit is made pursuant to the MSA Act and Ports Industry Guideline No. 1, as issued by ESCOSA. If an Intending Proponent believes that the information provided does not comply with Ports Industry Guideline No. 1 Access Price Information, you should contact Viterra in the first instance, or failing that, ESCOSA on 08 8463 4444.

For more information or inquiries regarding Viterra's Regulated or Essential Maritime Services please contact Zsolt Szilassy on 08 8304 1384